



Diving in Statoil

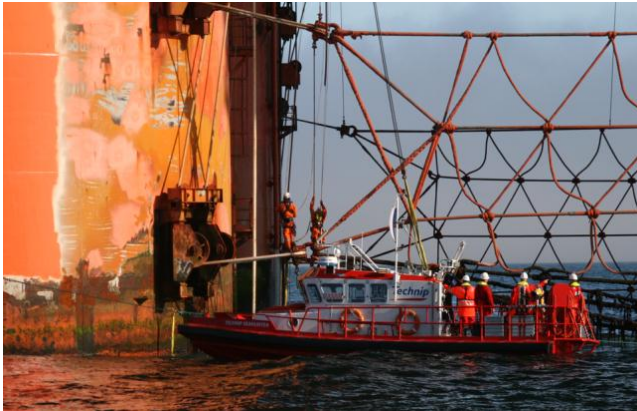
From local to global Operator

NUI Diving Seminar, Bergen
16th and 17th of November 2011



Agenda

- Statoil diving – a retrospective view as a North Sea local Operator
- Statoil globalization process related to diving
 - Strategy
 - Activity
 - Experiences
- Authorities, requirements and diving contractors
- Summary



Statoil diving a retrospective view as a North Sea local Operator

- Statoil established in 1972 and started as an Operator in 1981
- Statoil established “Statoil Diving Requirements” in 1986.
- Contributing and pushing for general requirements such as Norsok standards, research and development.
- Long term Frame Contracts from 1986 – 2012 which among other things included new build DSVs and new technology.
- We felt we did a “good” job local – but was it good enough going global?

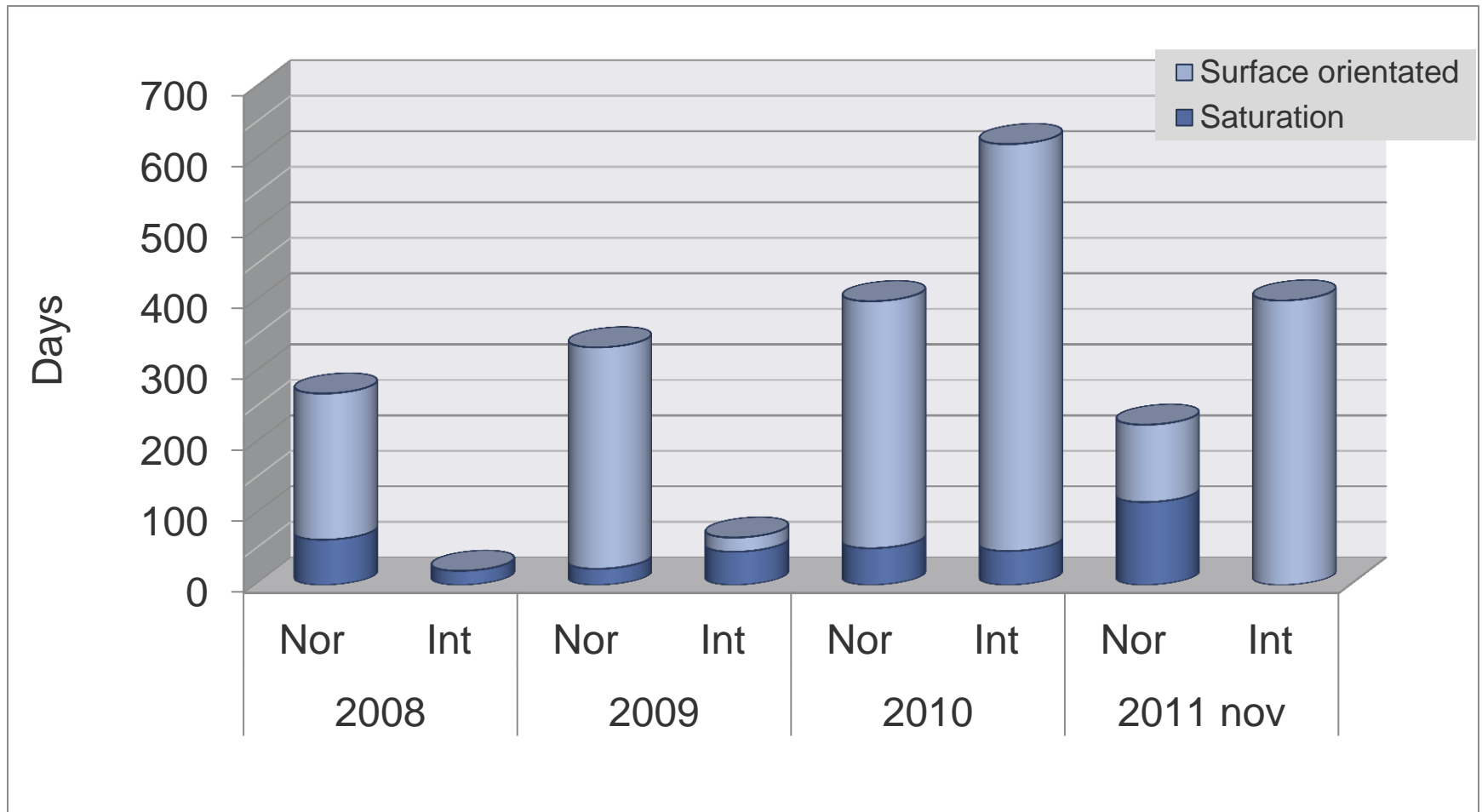


Statoil globalization process related to diving

- Strategy
 - Corporate responsibility
 - Participate and cooperate with international diving industry organizations and forum such as.



Statoil Diving Activity Norway vs. International



Experiences

- Important to be involved on a early project stage.
- Diving Contractors.
 - Member of IMCA or ADC does not necessary mean acceptable.
 - There are some really good contractors out there (e.g. RED7MARINE, DECO)
- Authorities and requirements
 - Huge variations
 - Local knowledge and corporate requirements
 - Global network (OGP, IMCA, ADC)
 - In-house diving competence are vital.

Summary and way forward

- Following have been and will be vital for our international work
 - Cooperation with international organizations is vital
 - Corporate strategy
 - In-house competence
 - Our platform from national activities.

